
Tips for Being a Successful Candidate

Thursday, March 24, 2022

10:00 – 11:30am



Having a Successful Outcome

- It will take time.
- Review our Webinar on cover letters & resumes.
- What differentiates you?
- Only one person gets the job.

Engaging with Recruiters

- You're the commodity that we need!
- Be respectful. Schedule an appointment.
- Introduce yourself. Provide an overview. Exhibit your interest.
- Read the Candidate Profile!
- Ask constructive questions.
- Be honest.

Multiple Applications

- Be sincere about your intent.
- Don't be the "perennial candidate."
- Applying for similar positions with other search firms?

Social Media

- You WILL BE “Googled.”
- Have you been “tagged”?
- Have you posted personal opinions/perspectives?
- Reckless behavior, profanity, comments?
- Are you “in the news”?

Successful Interviews

- Do your research.
- Don't be late!
- Pre-Interview interactions.
- BE the position.
- Eye contact with EVERYONE.
- Connect the dots.
- The use of "I" and "we."

- The value of examples and stories.
- “Did that answer your question?”
- “That’s a great question!”
- Be conscious of negativity and confidentiality.
- Be honest about your experience.
- Blemish in your past? What did you learn from that?
- **Exhibit your interest!**

Questions?



Thank you!

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<https://www.peckhamandmckenney.com/>

